

Secrets from The Top

Secrets from the Top – A training organisation that specialises in exposing the secrets of big business success.

Limited seats remaining
Contact us now for a discounted rate on group bookings

Don't miss the Breakfast Overview Session - 24th January

Call Claire Bingley on 0438 899 468

Motivate, Challenge & Inspire your sales team

Great news - Secrets from the Top has secured the services of the incredible Frank Romano – One of Australia's leading personal coaches in sales techniques and success rate improvement. Through Secrets from the Top, Frank will be presenting his 9 Module Precision Sales Course (conducted over 6 sessions) – Breakfast Overview Session - 24th January, 2012. Course commences February 2012.

FIVE INDIVIDUAL OUTCOMES OF ATTENDING A 'SECRETS FROM THE TOP' SALES COURSE:

01

More highly developed verbal presentation skills to enable Sales Consultants to form and maintain a rapport with all clients.

02

A greater ability to detect what is and isn't important to a client through improved questioning and listening skills.

03

A new awareness of what comprises a 'quality conversation' with clients that will result in greater selling opportunities.

04

An understanding of how to be a value adding problem solver, rather than just another salesperson.

05

Greater awareness of personal and professional integrity combined with a more positive mind-set for sale success.

TESTIMONIALS

Frank is an inspirational speaker of which I have never experienced before. He influenced me greatly to improve myself in both my career as a sales professional, and also as an individual in everyday life"

Scott Fletcher, Sales Representative, Austral Australia.

The Precision Selling Course has been a professionally rewarding, life affirming and inspirational 9 months for me and the Nelson/Prime Wines team.

Warren Hammond, Business Development, Wholesale Wine Services

COMMENCES: Preview Breakfast Session - January 24 2012. Course Commences February 2012.

VENUE: COMO HOTEL, 630 CHAPEL STREET, SOUTH YARRA.

To register call Mark Gledhill or Claire Bingley on 0438 899 468 or email mark@secretsfromthetop.com.au